













# Welcome and Agenda

Michael Williams











### Welcome



Please mute microphones to limit disruption



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Please ask questions using the Q&A functionality



This seminar is being recorded and slides will be distributed after











# Agenda

Session	Speaker
<b>Introduction to HNES and Funded Projects Examples</b>	Louise Singleton
<b>Optimisation Studies and Application Process</b>	Katy Ansari
Assessment Process	Alison Sanders
Support available for applicants	Michael Williams
Q&A	Michael Williams











### Introduction to HNES

**Louise Singleton** 







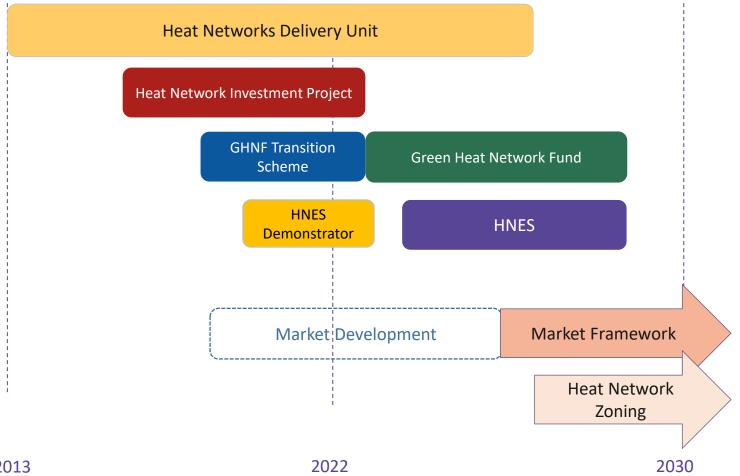






### **HEAT NETWORKS TRANSFORMATION PROGRAMME**

Supporting and growing the heat network market



As part of the Market Framework, the Heat Networks Technical Assurance Scheme (HNTAS) is to be put in place to ensure a minimum level of performance and reliability for heat networks, with good consumer outcomes

2013

## **Aims and Objectives of HNES**

1. Reduce carbon emissions by making heat networks more efficient

2. Reduce customer detriment to improve consumer confidence

Help prepare the heat network market for sector regulation and technical standards



# How much funding is available?

#### **Revenue Grants**

Full funding available for procurement or mobilisation of external third-party support to carry out Optimisation Studies.

These studies will assess heat network projects to identify causes of sub-optimal performance and recommend costed intervention or improvement measures.

Up to £2m across FY23/24 and FY24/25 plus further funding anticipated in FY25/26 and FY26/27

#### **Capital Grants**

Part funding
(up to but not including 50%)
available for the delivery (installation) of eligible intervention / improvement measures.

Up to £75m across FY23/24 to FY27/28

- Capital projects can apply for funding in FY25/26 and FY26/27
- Revenue projects can apply for funding in FY25/26, however FY25/26 funding is subject to availability
- Grant funding must be spent within its allocated financial year
- Match funding does not have to be spent at the same time as grant funding



# Capital grants eligibility

#### **Eligible costs**



- Category 1: Energy centre / plant room
- Category 2: Primary / secondary distribution network
- Category 3: Tertiary network
- Category 4: Metering

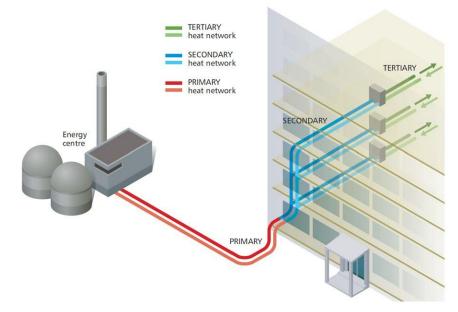


Image: Heat networks CP1: 2020

#### Ineligible costs

- Any capital costs already incurred prior to an HNES award having been made
- Any capital costs unrelated to heat network infrastructure, e.g., improvements to building fabric



- Any costs relating to **engagement activities** (e.g., stakeholder management and internal project management)
- Energy centre / plant room costs for **replacement** of the primary heat generation source
- Tertiary systems costs for **buying or replacing pipework and heat emitters** (e.g., radiators) within buildings or dwellings
- Metering costs for metering that is required under the HNMBR



## Revenue grants eligibility



#### **Eligible costs**

 Optimisation Studies delivered according to the outline specification provided in Annex A of the <u>Guidance for Applicants</u> document



#### **Ineligible costs**

- Work already commissioned or incurred before the application
- Internal applicant staffing or secondment staff or charged agencies within applicant organisations, including for project management of the third party support / Optimisation Studies
- Construction, operation and maintenance of a heat network



## Who can apply?

Operators of existing district heating networks or communal heating systems

Heat networks situated in England or Wales

Public sector, private sector or third sector organisations Legal entities,
with authority to
sign-off
investment
decisions for the
heat network
they are
responsible for



# Funding round closing dates

Round	Last Day to Request a SharePoint Space	Closing Date for Applications
Round 9	21st March 2025	28 <sup>th</sup> March 2025
Round 10	TBC	TBC

The following application forms are being used for Round 9:

- Version 8.0 for capital applications
- **Version 6.0** for revenue applications

Guidance for Applicants document can be accessed here



# **HNES Funded Projects**





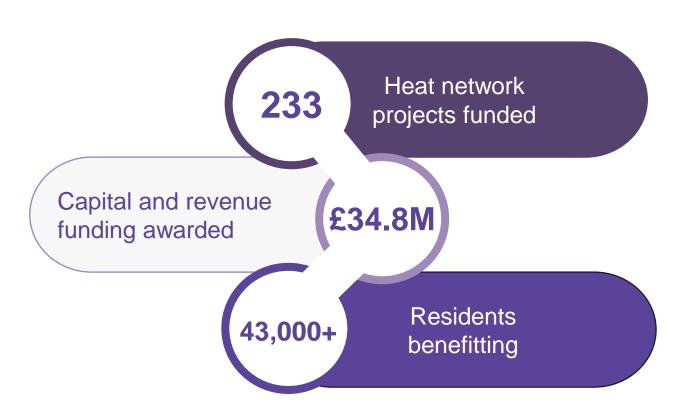


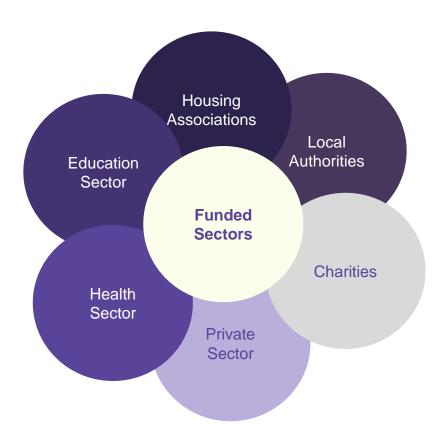






### What HNES has achieved so far....

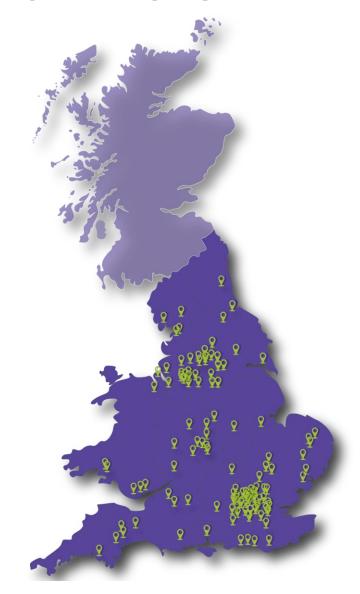






### What has been funded and where?

**Improving Upgrading** pipework insulation Updating Replacing HIUs controls Improving water Reducing leaks quality





# **Round 6 Successful Projects**

£2.7 million awarded

33 heat networks

Set to benefit 1,945 residents











# **HNES Optimisation Studies**

**Katy Ansari** 











# **WP1 – Network Operational Performance**

**Aim** – to investigate the current operation and condition of the network in order to develop a baseline against which optimisation measures can be developed and their impact quantified (WP2)

Outputs – heat network operator understands the causes of sub-optimal performance and the impact of these on the operation of the network and on customers

### **Steps**

- Data capture / analysis and site visit(s)
- 2. Baselining of network performance and KPIs
- 3. Analysis of network performance, including reporting



# **WP2 – Network Optimisation Opportunities**

**Aim** – to identify potential optimisation measures and quantify the costs and impacts that implementing these could have on network performance

Outputs – heat network operator receives clear and robust analysis to define a pathway to improving customer outcomes and operational performance of the network

### Steps

- 1. Development of optimisation measures and packages of measures
- 2. Cost and cost-effectiveness assessment of intervention measure packages
- 3. Reporting and recommendations



### **Final Deliverables**

Project Report

Summary site visit report

Techno-economic analysis spreadsheet

Final submission of Revenue M&R worksheet (including Optimisation Study Outputs Annex)

**OPTIONAL** 

Completed HNES Capital Grant Application Form



# **Application Process**













## Application form tabs overview

### A – Applicant Info

- Applicant organisation information and parent company if relevant
- Contacts relating to application

### B – Project Info

- Description of the network including address
- Network characteristics including proportion of dwellings that fall under the HNES definition of residential 'customers in need'
- Regulatory i.e. HeatTrust registration, HNMBR etc

### C – Project Narrative

- Overview of project and funding request
- Overview of network data availability, quality and metering
- Overview of the rationale for the funding application to HNES in relation to Objectives 1 (reducing carbon emissions by making networks more efficient) & 2 (reducing customer detriment)
- Approach to disseminating information i.e. communication methods and means
- Sub-optimal outcomes experienced



## Application form tabs overview

# D – Baseline and Target

- Network Imported Fuel
- Network Energy Generation
- Heat Demands and Losses
- Economic Indicators
- Network Outages / Service Interruptions

# E – Funding and Procurement

- Total application budget and funding request
- For capital application forms this is broken down into the different network areas works being applied for
- Procurement i.e. description, procurement milestones

#### F – Confirmations

- Supporting Evidence
- Applicant's Declaration



# Supporting evidence

### **Capital Grants**

- Evidence of application costs
- Evidence of targeted benefits
- A signed letter (or letters) confirming:
  - Applicant support for the application and works to be supported;
  - Match funding;
  - Acceptance of monitoring and reporting requirements;
  - Confirmation (where relevant) of any other subsidies relevant to the project
- A summary programme of works
- A completed AP1a form
- Where applicable, confirmation / evidence of eligibility of metering costs relative to HNMBR requirements

#### **Revenue Grants**

- Evidence of application costs
- A signed letter (or letters) confirming:
  - Applicant support for the application and works to be supported;
  - Match funding (if relevant);
  - Acceptance of monitoring and reporting requirements;
  - Confirmation (where relevant) of any other subsidies relevant to the project
- An outline project programme
- A completed AP1a form



# Applying for multiple projects under HNES

	Revenue Grants	Capital Grants
Submitting multiple applications in the same funding round	Applicants will need to explain how the networks differ in terms of engineering design/operation, indicators of sub-optimal performance and/or indicators of customer detriment and justify why multiple studies are necessary and learnings can't be shared	Consideration should be given as to whether the capital works are similar in nature and if lessons could be learned and efficiencies made by running projects sequentially rather than in parallel
Submitting further applications after funding has been awarded in previous funding rounds	Applicants will need to explain how learnings from previous studies have been used and why these cannot be applied to the new applications	Applicants should explain how lessons learned from previous projects have been incorporated into the new application, where applicable

HNES actively encourages capital applications from heat networks that have previously been awarded revenue funding, to help implement the recommended capital measures



# To submit an application

### Email <a href="mailto:hnes@gemserv.com">hnes@gemserv.com</a> to:

1. Request an application form – current versions are v8.0 for capital and v6.0 for revenue

2. Express interest in applying for future rounds

Request a SharePoint space to submit your application for Round 9 – deadline is **Friday 21**st **March** 



### **Assessment Process**

### **Alison Sanders**













# Scoring criteria (capital applications)

**Deliverability** 

**Cost Certainty** 

Delivery Certainty

Network performance improvement

Reduced cost to operator of delivering heat to the end customer

Improved network efficiency / Heat losses reduction Reduction in unplanned outages/interruptions

Gas and electricity savings

Quality of supporting information



# Scoring criteria (capital applications)

Project Narrative Rationale for funding with regards to HNES Objective 1

Rationale for funding with regards to HNES Objective 2

Approach to disseminating information

Value for money

Cost of carbon abated

Cost of gas savings

Cost of electricity savings

Data availability / baselining

Energy meter data availability

Operational data availability

Baselining analysis



# Scoring criteria (revenue applications)

**Project Narrative** 

Rationale for funding with regards to HNES Objective 1

Rationale for funding with regards to HNES Objective 2

Approach to disseminating information

**Deliverability** 

**Cost certainty** 

**Delivery** certainty

Data availability / baselining

Energy meter data availability

Operational data availability

Baselining analysis



### **Round 9 Timescales**

Weeks	Description	Indicative Dates*
1-10	Application assessment period, including clarification period. Submission of assessment outcomes to HNES Investment Committee	31/03/25 - 06/06/25
11-14	Review of assessments by HNES Investment Committee (including clarifications) leading to decision on funding award recommendations	09/06/25 — 01/07/25
15	Internal approvals of funding recommendations by the Department of Energy Security and Net Zero	02/07/25 — 08/07/25
16	Confirmation to all applicants of successful / unsuccessful applications	09/07/25 — 15/07/25
17	Issue of Grant Funding Agreements to successful non-Local Authority applicants	16/07/25 — 22/07/25
16-20	Further approval process for Local Authority applicants and issue of Memorandum of Understanding to successful applicants	15/07/25 — 05/08/25



### **Clarifications**

- During the assessment period, clarifications may be raised to which the Applicant must respond. These are typically issued during Weeks 1, 3 and 5
- It is essential that the Applicant is available during these weeks to ensure full and timely responses to any clarifications can be provided
- Further clarifications may be raised as part of the Investment Committee process (typically Week 12)
- However, clarifications can be issued at any time during the assessment process (Weeks 1-14), so it is helpful to make sure someone is available throughout the whole assessment period



# Monitoring and Reporting requirements

- A condition of grant funding is regularly submitting Monitoring and Reporting (M&R) returns
- M&R returns are essential to track whether grant funding will be spent and also to ensure the Aims of HNES are being met
- Additional written guidance on M&R is provided to successful projects.

#### Revenue M&R Returns

- Required from grant award until sign off of Optimisation Study
- Monthly returns covering:
  - Project progress updates
  - Risks and issues
  - Budget drawdown
- Final return to include:
  - Optimisation Study Outputs Annex

### Capital M&R Returns

- Required from grant award until 24 months after commissioning date
- Monthly returns covering:
  - Project progress updates
  - Risks and issues
  - Budget drawdown
- Quarterly returns covering:
  - Progress against benefits and KPIs for each of the previous 3 months



### **Grant Claims**

#### **Non-Local Authorities**

- Grant funding can only be claimed retrospectively
- Evidence of spend must be provided before the grant claim can be paid. This includes:
  - Invoices sent from contractors
  - Remittance evidence to show the invoices have been paid
  - A grant claim form that aligns with the funded activities in the Grant Funding Agreement
  - Where relevant, evidence of match funding spend

#### **Local Authorities**

- Grant funding can be claimed upfront once the Memorandum of Understanding (MoU) has been signed by filling in the grant claim form
- Funding is released on a per Financial Year (FY) basis – if funding is split over multiple FYs, then evidence that the grant has been spent is required before any grant awarded for the next financial year can be claimed
- Evidence of project spend is required at the end of the project and any funding that isn't used in line with the funding award will need to be paid back



# **Pre-application Support**

Michael Williams













## **Pre-application Support**

Prospective applicants can access front end support from our Pre-Application Support team to discuss the application process, or to begin their application for submission.

### The Pre-Application support team can provide:

- Initial contact and issue of application form
- 1-2-1s with dedicated Relationship Managers to discuss application
- First pass review of application with feedback
- Responding to applicant enquiries prior to submission
- Signposting to applicants that they are ready to submit

To discuss your project in more detail with one of our Relationship Managers, please email <a href="mailto:hnes.support@gemserv.com">hnes.support@gemserv.com</a>



## Where to find help and support

- © Email <u>hnes@gemserv.com</u> for general enquiries and to request application forms and SharePoint spaces
- Read our HNES Guidance for Applicants document for further detail on the scheme
- Sign up to our Mailing List for the latest information and updates about the scheme
- Read DESNZ's <u>optimisation guide</u> and watch these <u>heat network optimisation guidance videos</u> for helpful tips on how to improve your network



Louise Singleton



Katy Ansari



Alison Sanders



Roisin Broomfield



# Q&A











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